

Hospice Calgary guides children, teens and adults through the grieving process as they face a life threatening illness and death of a loved one. Our team of professionals provide individual, family and group support as well as 24 hour end-of-life care.

## Our Mission

To help families and individuals achieve support, hope, and well-being through compassionate end-of-life and bereavement care.

## Our Organization

### *We are leaders*

We strive for excellence and provide high quality service to our clients.

### *We live our values*

We don't just say we value compassion and empathy, we demonstrate these values daily.

### *We make a difference*

We respect the individual needs of each patient/client and know we have a positive impact on the community.

**Applications will be accepted until suitable candidates are found. Only qualified applicants will be contacted.**

Submit resume and cover letter with attention to Fiona McColl, Executive Director [hiring@hospicecalgary.ca](mailto:hiring@hospicecalgary.ca)

## Director of Development

### 1.0 FTE, Contract Maternity Leave Position (15 months)

*Are you a person who is passionate about leading a fundraising team towards reaching their fundraising goals?*

*Are you interested in building strong funding relationships with community members that are invested in the palliative and mental health sectors?*

**Position Summary:** The Director of Development is responsible for all fundraising initiatives and activities of the organization. They are directly responsible for the development and implementation of the annual giving plan including cultivating and maintaining relationships with new and existing donors and supporters, developing and building a Major Gifts Program, researching, writing grant proposals, and providing evaluation reports as required. They also lead the marketing initiatives of all Hospice Calgary departments.

#### Primary Duties and Responsibilities:

(For full details see <https://www.hospicecalgary.ca/careers>)

#### Qualifications:

- Post-secondary degree; CFRE Designation an asset.
- Active membership in AFP.
- 10 years progressive experience as a fund development professional including senior positions.
- Minimum 5 years of senior management experience.
- People person; successful record of establishing and maintaining effective and professional relationships with donors, volunteers, and co-workers and high emotional intelligence.
- Outstanding oral and written communication skills.
- Excellent computer skills and familiarity with donor database operation.
- Previous experience and appreciation working with volunteers.
- Strong knowledge of the Calgary fundraising community.